

# HEALTH CENTERS

IMPROVE EMPLOYEE HEALTH WHILE IMPROVING  
YOUR BOTTOM LINE.



## REDUCE HEALTHCARE SPEND & IMPROVE EMPLOYEE HEALTH

Workplace health clinics help drive savings through:

- Care navigation and strategic referral patterns
- Highly personalized, quality care
- Reduced absenteeism
- Reduced workers' compensation and disability-related costs
- Improved retention and reduced turnover
- Prevention of chronic disease

## OUR APPROACH

Why invest in an onsite solution that's not being used? Our proactive approach yields high clinic activity aiming for 80 percent utilization. We utilize predictive modeling and risk stratification to fuel strategic and meaningful outreach from the clinic, like working with those who are most at risk for developing chronic disease.

## HEALTH CENTER SERVICES

- Onsite Pharmacy Dispensing
- Care Gap Management
- Wellness & Engagement Technology
- Prevention & Chronic Disease Management
- Minor Acute Care, Triage & Health Navigation
- Customizable Clinic Hours

## ONGOING REPORTING

Leverage robust data and reporting to measure impact, drive strategy and assess the effectiveness of the program. We track things like clinical utilization, ROI, and cost avoidance on an ongoing basis to help evaluate what's working, what's not, and how to improve.



# HEALTH CENTERS

## BENEFITS

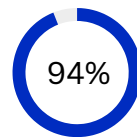
**51% Lower Turnover** (Gallup)

**66% Decrease in sick leave** (Forbes)

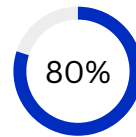
**43% More Productivity** (Hay Group)

**33% Higher Profitability** (Gallup)

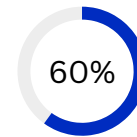
## STATISTICS



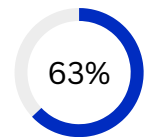
of doctor's visits  
are covered by  
TargetCare  
health centers



clinic utilization  
yielded in  
TargetCare  
centers



employers say  
wellness  
programs reduce  
healthcare costs



employers say  
their clinic has  
reduced lost  
work days



## TESTIMONIALS

"A cornerstone of our wellness program has been the on-site TargetCare clinics at our facilities. Through the clinics, TargetCare provides annual health risk assessments and continuing personalized health coaching for our associates. The healthcare professionals who staff the clinics are a valuable part of our team whom our associates trust. I consider our wellness initiative to be a huge success, measured by our controlled health insurance costs, and give TargetCare much of the credit!"

■ VP of HR, Bassett Furniture

"TargetCare's professional health coaches help employees find ways to set goals and make improvements to their overall well-being, whether it be management of conditions, recommendations on doctors, or an acute visit at the TargetCare on-site health clinic. Additionally, TargetCare has helped provide valuable metrics to monitor our healthcare costs and has been a dedicated partner in helping to create a comprehensive, value-added wellness program that has brought benefits to both the organization as well as the employees."

■ HR Manager, City of Woodstock

"Very few of my blue-collar employees have primary care physicians, and it's not debatable how successful the on-site clinics have been."

■ VP of HR, SteelFab